

HIZBAWI MERESA

BUSINESS TRANSFORMATION | CORPORATE FINANCE | OPERATING LEADERSHIP

Former founder-GM and WashU Olin MBA candidate who combines operating judgment with disciplined financial analysis.

DEAN'S SCHOLAR | U.S. PERMANENT RESIDENT | NO SPONSORSHIP REQUIRED



~45%

revenue CAGR

17 t/day

production capacity

65+

people led

THREE FOCUSED STRENGTHS

01

Business transformation

Diagnose the constraint, set priorities, and build an executable plan.

02

Corporate finance

Turn business drivers and risk into defensible valuation and investment judgment.

03

Operating leadership

Lead people, production, and supply chains through scale, disruption, and recovery.

SELECTED WORK

BUSINESS TRANSFORMATION

Post-conflict business restart

Focused restart plan; 85% of former customers won back in three months.

CORPORATE FINANCE

UPS strategic DCF

26-tab driver model with four probability-weighted scenarios for a live transformation.

OPERATING LEADERSHIP

Manufacturing scale-up

Production scaled from 9.5 to 17 tons a day; inventory costs reduced 45%.

POINT OF VIEW

"The strongest decisions connect strategy to operating reality and finance to action."

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